



### **Newforma® Announces Partnership With Deltek®**

Deltek® Vision® and Newforma® Project Center to unite project financial management with project delivery

**Manchester, N.H.—April 29, 2008**—Newforma announced today that it has entered into an independent software vendor (ISV) partner agreement with Deltek, the leading provider of enterprise applications software designed specifically for project-focused businesses. As a result of this partnership, joint customers will realize the benefits associated with integrating Deltek's industry-leading project and financial management solution with the project delivery capabilities of Newforma software. In addition, Deltek and Newforma will coordinate sales and marketing initiatives aimed at leading architectural and engineering firms in the architecture, engineering and construction (AEC) marketplace.

"This agreement between Deltek and Newforma formally acknowledges a benefit that our customers have understood for some time – the power of a unified view of all facets of project delivery on the desktops of everyone involved in the project," said Deltek Vice President of Product Management **Scott DeFusco**. "By taking advantage of the open architectures of both our solutions, we will be able to provide our mutual customers with integrated access to project and financial information to facilitate more timely and better-informed project management decisions."

"Providing fully-integrated, complementary solutions means considerable time savings for our customers wishing to extend the project financial and resource planning information managed in Deltek Vision into downstream project work processes," continued DeFusco. "In addition, the combination of project execution metrics from Newforma Project Center and financial metrics from Deltek Vision will provide the senior managers of AEC firms a deeper view of overall project performance and profitability that will drive future success."

"In a project-driven industry like AEC," said Newforma Chief Executive Officer **Ian Howell**, "the administrative challenges of managing and monitoring hundreds of projects, each with a fluctuating number of internal and external project team members, can be overwhelming. By partnering with Deltek, Newforma can help mutual customers bridge the traditional gap between managing business and project processes. We look forward to growing our strategic relationship with Deltek and leveraging their market leadership to deliver the benefit of our combined solutions to an even wider audience of AEC firms."

### **About Newforma**

Newforma is a software company serving architecture, engineering, construction and owner/operator (AECO) organizations worldwide. Its mission is to develop and market software solutions which significantly improve the productivity of the building project team by streamlining work processes, reducing exposure from errors and omissions, improving coordination and communication, and enabling greater repeatability of project success. Newforma® Project Center, Newforma's flagship product, creates a more productive environment for project managers and the project team by organizing project information, facilitating information sharing, and enabling more effective project process. Newforma Project Center is currently implemented on over 46,000 projects in industry-leading AECO firms. For more information about Newforma, visit [www.newforma.com](http://www.newforma.com) or phone +1 (603) 625-6212.

### **About Deltek**

Deltek® (NASDAQ: PROJ) is the leading provider of enterprise applications software designed specifically for project-focused businesses. For more than two decades, Deltek software applications have enabled organizations to automate mission-critical business processes around the engagement, execution and delivery of projects. More than 12,000 customers worldwide rely on Deltek to measure business results, optimize performance, streamline operations and win new business. Visit [www.deltek.com](http://www.deltek.com).